

2-DAY WORKSHOP OR 4 MODULES ONLINE AND FOLLOW UP

LEADER AS COACH

Annette **GRAY**
CONSULTING

**"TODAYS EMPLOYEES WANT
A COACH NOT A BOSS."**

- CLIFTON AND HARTER (2019)

Coaching is a key skill for managers, to get the best out of every team member. When managers become a coach not a boss, employee engagement and performance improves. Improving the coaching skills of one manager has an exponential affect in your workplace, as it increases employee performance, engagement and buy in to your goals.

Leaders who attend this program will be able to have coach-like conversations the very next day. It is a highly practical program where the focus is on lots of practice and support to implement the new learning.

WHO IS IT FOR?

Middle managers, senior managers, team leaders and HR professionals.

WHAT WILL LEADERS GAIN?

- Confidence to begin coaching immediately when they are back at work
- Better skills in providing and receiving feedback
- An opportunity to experience the impact of coaching style conversations that focus on real work scenarios
- Deeper understanding and competence in the GROW model and Solution Focus tools
- Improved emotional intelligence
- Commitment and personal action plan to take coaching forward

WHAT IS COVERED?

1. GROW Coaching Model and Solution Focused Tools that support this model
2. Key conversational skills
3. Coaching Way of Being (Emotional Intelligence)

AFTER WORKSHOP SUPPORT

1. Check in Sessions - to provide ongoing support that makes learning stick
2. Coaching Circles - Work with other participants to share learnings and practice new skills
3. Review Session - to determine the impact of the program

My team has been rated one of the best performing teams in the organisation and I put it down to the coaching conversations we have. I empower them by asking questions and getting them to decide what they need to do. This coaching program has been the best training program I have ever done!

Clare, Strategy, Utilities company



ABOUT THE FACILITATOR

Annette Gray is an experienced and insightful coach, facilitator and speaker on solution focus coaching and mentoring. Her passion is in developing managers and leaders by helping them to be more coach like in all their conversations that will help their team achieve change fast.

Along with her tertiary qualifications Annette has completed a Solution Focused Business Professional Certificate at the University of Wisconsin (and recently was a fill in course instructor on this program).

She is also a Professional Certified Coach with the International Coaching Federation, a Senior Practitioner Coach and Assessor with the European Mentoring and Coaching Council. Annette has trained over 7,500 people in coaching and mentoring and conducted over 1,400 hours of executive coaching.

WANT TO FIND OUT MORE?

Connect with me directly:

+61 410 615 889



annette@annettegray.com.au