

Annual 2007 Annual Review

From the President

Shaping relevant national policy: The RAIA has strengthened its advocacy role throughout Australia by refocusing on the value of architecture in the service of broad public interest. RAIA policy and advocacy work is targeting critical issues, including Indigenous Housing, Sustainability and Housing Affordability. **Full report page 2 ■**

CEO's Report

Growing maturity: As the RAIA continues its development into an increasingly sophisticated and professional organisation, addressing the immense challenge of creating more sustainable living has been a focus of many activities in 2007. We will continue to partner with organisations aligned with our vision in the coming year, and draw political attention to our priorities. **Full report page 4 ■**

From the President Elect

Diverse professional skills: The RAIA puts enormous effort into ensuring that the Institute has a positive and significant voice in the design and construction sectors, and into coordinating its numerous disparate activities. **Full report page 7 ■**

Additional Online Content

Reports from the Chapter Presidents, national committees and taskforces, business units and subsidiaries of the RAIA are available at architecture.com.au/annualreview.

From the President

Alec Tzannes FRAIA

The RAIA has continued to evolve throughout 2007, becoming better skilled and more focused on serving member interests and architecture. The National Council, representing every State and Territory, has effectively undertaken strategic and practical improvements to all key areas of RAIA activity. The alignment of aspirations for many in key leadership roles coupled with an effective, transparent debating environment for all involved has provided the platform to a healthy organisation going into 2008.

An important aspect of the evolution of the RAIA has been to reaffirm the strategic vision of uniting and leading the profession in the service of architecture. During 2007 the RAIA strengthened its advocacy role throughout Australia by refocusing on the value of architecture in the service of broad public interest.

The RAIA engaged in public debate and advocacy particularly in the key areas of planning reform and environmental sustainability. Our contribution to state and local government forums on these issues was based on reliable, research-based information.

The RAIA position on planning reform received significant media coverage, particularly in NSW – the state widely acknowledged as currently in most need of improvements to planning assessment and approval processes. Our position on environmental advocacy focused on developing a better understanding in the community of the value of sustainable cities in the reduction of greenhouse emissions.

Policy and advocacy work also targeted the critical issues of indigenous housing with the RAIA 'Which Way' conference in Alice Springs. The RAIA's significant contribution to influencing long overdue government initiatives in this pressing area of social reform was strengthened with a new public policy on Indigenous Housing.

Contemporary and relevant public policies are reinforcing our representation at public forums, debates, in the media and publications. Other new RAIA public policies, available online, are Universal Access and Heritage, with Housing Affordability, Urban Design, Sustainability, Safe Design and Education policies being developed in 2008.

The RAIA has now engaged with the new federal government on many issues of significance to members including: proportionate liability legislation; removal of unfair and uninsurable contract conditions in government projects; safe design legislation also supported by new public policy in this area; and the retention by architects of copyright in government contracts. The year ahead promises unprecedented access to federal Ministers to complement existing RAIA-government relations at all levels.

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The RAIAs refreshed and active outward focus is matched by internal major initiatives to improve the way we think about the organisation and how we do our work. Our strategic plan is being developed to improve operating procedures to achieve better and more informed decisions aligned to staff resources and the budget. Harmonising the plan across all business units is a major objective in 2008. This work may provide the basis for better contextual assessments of new initiatives and generally improve decision making processes, ultimately also doing so at National Council.

Underpinning the development of the RAIAs as an organisation in the last twelve months are major improvements to the financial management procedures and practices, improvements to premises, the implementation of better human resources management and far more effective working environments. These improvements recognise that better procedures and staff working conditions translate into a more effective organisation to the benefit of all members.

Focusing on issues of relevance to recent graduates and emerging architects, a nationally-coordinated group representing every Chapter was created. EmAGN is a valuable forum within the RAIAs for younger architects, and includes – among its many initiatives – five new sponsored prizes for travel in the UK to study architecture.

My association throughout the year with all Councillors, the Executive and senior staff has been rewarding and a privilege. I particularly thank the President Elect, Howard Tanner, and the Immediate Past President, Carey Lyon, for their guidance and support throughout my term. I also thank CEO David Parken and his team for their reliable assistance and experience. I frequently benefited in my work from their involvement, advice and counsel.

Finally, I personally thank all the many members who I have had the pleasure to communicate with in some way during the year. Many members volunteer time and expertise to provide knowledgeable advice within RAIAs committees around Australia. Without this volunteer work the RAIAs would not be able to function at the level it does and all who work 'on the inside' appreciate the dedication to the profession that volunteer work represents. It has been my honour to contribute as well by serving as President to represent the interests of all RAIAs members.

It has been my reward to have the opportunity to engage with many colleagues; seeing their work throughout Australia and beyond has led me to appreciate more than ever before the depth of skill, knowledge and creativity in our profession. I look forward to assisting for twelve further months in my role as Immediate Past President and then discovering life again as a full time architect.



A handwritten signature in black ink, appearing to read 'Alex James'. The signature is fluid and cursive, with a long horizontal stroke at the end.



As the RAIA continues its development into an increasingly sophisticated and professional organisation, its growing maturity is perhaps no more greatly defined than by the adoption of a new and comprehensive Strategic Plan for 2008.

Primarily a governance tool to focus and guide the National Council, the plan is also a management tool; it incorporates the Balanced Scorecard – an internationally recognised device for strategic growth. The scorecard combines our vision and strategy into a thorough set of performance objectives, measures and targets, providing the basis for strategic measurement and management of our progress along the way. Adoption of the scorecard is a significant development of the RAIA's change initiative, and considerable progress was made during 2007 in preparation for a full roll-out of the strategic and business planning processes across all Chapters and business units in 2008.

Advocacy

The interests of our members are paramount, and the Strategic Plan outlines our endeavours to create an RAIA that members value being part of. Two approaches prominent in the Strategic Plan and on which we focused during 2007 are partnerships with organisations aligned with our vision, and helping to shape relevant and current national policy.

In its first full year, the Public Policy Taskforce embarked on a review of RAIA policies to ensure their relevancy to the Australian public. A new policy – Indigenous Housing – and two revised policies – Universal Access and Heritage – were released, with policies on Housing Affordability, Urban Design, Sustainability, Safe Design and Education being developed in 2008.

The *Which Way? Directions in Indigenous Housing* conference in October (over 400 delegates) established the RAIA as a prominent authority in this area and was applauded for solidly grounding the debate and formulating recommendations to help shape the future of housing for indigenous communities. The challenge in 2008 will be to maintain the sense of urgency on these issues. Already, copies of the conference proceedings have been sent to the Prime Minister, Leader of the Opposition, relevant federal Ministers and their advisors and counterparts in Opposition, serving to endorse the Rudd Government's proposed bi-partisan approach to improving the quality of life of indigenous Australians and draw attention to the RAIA's work on indigenous housing and its impact on health. The core work of the Indigenous Housing Taskforce will continue in 2008 with a smaller working group.

Drawing political attention to our priorities in the lead up to the November federal election, the RAIA canvassed the position of the four major parties on key built environment issues, publishing the responses on our website. Encouragingly, a number of RAIA key policy areas received endorsement from Federal Labor, on which we will continue to engage with the Rudd Government in the coming year.

Addressing the immense challenge of creating more sustainable living has been at the core of many RAI A activities in 2007. Collaboration with other organisations was a strong focus. The first Built Environment Meets Parliament (BEMP) event in Canberra was co-hosted with the Property Council of Australia, the Planning Institute of Australia and the Green Building Council of Australia. As hosts, we can provide well researched views and expertise to federal parliamentarians on relevant policy areas; the host bodies agreed to a set of short-form policy statements covering four key issues of: sustainable communities; climate change and eco-efficiency; housing affordability; and, reducing (planning and assessment) red tape.

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Research commissioned by the Australian Sustainable Built Environment Council (of which we are an active member) produced evidence of the contribution the building sector can make to reducing greenhouse gas emissions. The research robustly equips us in our call on governments to introduce appropriate policy to accelerate the uptake of energy efficient design and technology to achieve reductions of at least 60 per cent by 2050. Following the release of this research in September 2007 the Labor Party released a policy to encourage green building refurbishments in the commercial sector with a \$90m green building incentive fund and a \$300m program of green loans for improving energy efficiency in residential buildings. These proposals are now Rudd Government programs.

A major internal development for a more coordinated national sustainability agenda was the shift of the National Environment Committee's emphasis from an 'expert' committee to the representative model mandated in policy. The members from each state and territory are now representative of the state environment committees, establishing a stronger line of communication between national and state initiatives. Under a new name and a new chair the reinvigorated National Sustainability Committee, in conjunction with the Public Policy Taskforce, is developing a public policy on environmental issues, to support the broader RAI A public policy initiative.

Internally

Keeping our own house in order is fundamental to the exceptional standard of the activities delivered by the RAI A. A review of our Corporate Services Unit brought about a restructure and creation of a new dedicated management accountant position to enable us to properly manage both the Institute's daily and strategic financial affairs. The departure of two key staff in our national Corporate Partners Unit presented an opportunity to merge this area with the RAI A's national Events Unit and maximise the synergies of these two areas under a single manager, yielding very positive results.

While staff retention remains a challenge, we are attracting high-calibre candidates when replacing those that move on. In particular, new chapter managers commenced in NSW (October 2007) and South Australia (February 2008), with new office managers in Western Australia and South Australia.

Major investment in our premises around the country continues, with the Western Australia Nedlands office renovations now complete. The WA Chapter relocated to the newly renovated premises in July together with Archicentre and the Architects Board of WA. Maintenance work continues on the NSW premises and planning for the upgrading of the Victoria offices is well into development.

Financial

With a balance sheet that has never been stronger (following our three yearly property revaluations) we achieved our most robust asset position in the RAIAs history. Operationally, the RAIAs did feel the pressure of some unscheduled hits, notably depreciation, and the financial report shows a small deficit which is slightly better than our 2007 Budget. The RAIAs consolidated position remains very strong with good profit and dividends from our subsidiary and associated company operations. Both the RAIAs and our subsidiaries are well placed to deal with the inevitable financial challenges in the coming years.

In 2007 we welcomed a new national supporting corporate partner, Dulux, to the RAIAs Corporate Partner community, and formalised a two-year partnership with supporting corporate partner, Lockwood. We continue to enjoy the outstanding support of principal corporate partner BlueScope Steel, and major corporate partner Fielders, and early in 2008 we will welcome Virgin Atlantic and Autodesk as supporting corporate partners; these latest additions will realise the full complement of our National Corporate Partnership community for 2008.

Learning organisation

Supported by its corporate partners, the RAIAs continues to deliver an excellent program of Education, Awards and Events at chapter and national levels. Record numbers of 1300-plus members of the architecture and related professions from across Australia attended the 2007 National Architecture Conference, Departure Lounge, in Melbourne. The national conference remains a highlight event for informal exchange as well as formal continuing professional development.

Encouraging was the depth of interest in the Integrated Practice stream, which attracted solid attendance across both days. The Institute is continuing to take a leadership role in this area, and in educating and informing our members as well as industry partners of the value of working in a truly collaborative way. Under a new chair the Integrated Practice Taskforce has re-convened into two working groups, focusing on practice and industry issues.

The RAIAs National Architecture Awards program continues to offer insight into how we as a profession are acting in the interest of the communities we serve and what architecture can do to make a better environment for all Australians. More than 770 projects were entered in 2007, the first in our revised program to nationally align categories and projects and which allows us to begin benchmarking the quality of architecture across the country. The awards were presented in October at a ceremony in Alice Springs, preceding the indigenous housing conference.

The RAIAs proudly strives to equip members with up to date resources enabling them to tap into a network of leading edge architectural practice, knowledge and research. Twenty-eight courses are now available online at Continuum, the development of which focused on implementing a more user-friendly site and incorporating changes to make the courses accessible for New Zealand architects. The Refuel national seminar series presented six series and a total of 48 seminars across the capital cities.

Publications produced by the Institute include the Advisory Notes which were updated with the addition of 26 new notes, and the review and updating of 40 notes. On behalf of the Built Environment Design Professionals (BEDP), the RAIAs also continues to publish the Environment Design Guide on all aspects of design, for the development of ecologically sustainable projects with over 1,000 subscribers to this resource.

Abroad, the RAIAs International Area Committee, RAIAs International, has made significant progress on a number of fronts, particularly in Asia with a stronger alliance with the Hong Kong Institute of Architects. Communications to our overseas members have been improved and an international membership kit is being developed. The 2008 Gold Medal tour will be extended overseas for the first time (to Hong Kong), an event made possible with the support of Virgin Atlantic.

Our international presence will be further augmented with Australia's exhibition at the Venice Architecture Biennale in 2008. Creative Directors were appointed in September 2007 - Neil Durbach, Wendy Lewin, Gary Warner, Vince Frost and Kerstin Thompson. Fundraising toward a proposed \$650,000 target is progressing well.

Reviewing the year, the RAIAs has clearly been very active in advocacy, education and celebrating great architecture through our network of Chapters, committees, publications, exhibitions and special events. With over 500 members actively engaged and contributing in partnership with our dedicated staff around the country I look forward to many more successes and highlights throughout 2008.





My increasing involvement with the RAIA over the past year has been extremely worthwhile, giving me a greater understanding of the issues facing the architectural profession in Australia and overseas.

David Parken and the team at the RAIA put enormous effort into ensuring that the RAIA has a positive and significant voice in the design and construction sectors, and into coordinating the numerous disparate activities of the organisation.

An important initiative, led by Alec Tzannes, has been the extensive review and reworking of the RAIA's public policies. Those on indigenous housing and architects' responsibilities for public health and safety are proving pivotal in promoting serious debate on these important topics.

RAIA public policies are proving pivotal in promoting serious debate on important topics.

With my new responsibilities on the National Executive, Kerstin Thompson has kindly taken my place on the National Education Committee. As chair of the RAIA's Audit Committee, I am pleased to report that the RAIA's complex accounting arrangements are being made more effective with new programs and procedures. I have also been appointed to the board of IBL, the RAIA's insurance broking company, which has given me the opportunity to understand its important role, especially in the difficult area of professional indemnity insurance, and to appreciate the diverse professional skills required to achieve an effectively managed company. While offering an important business service, business entities such as IBL - which is wholly owned by the RAIA - provide income which is critical to the financial well-being of the RAIA.

Another responsibility has been general organising and fund raising for the Venice Architectural Biennale in September 2008. I thank all those who have generously provided funds to make possible this important initiative, of showing Australian architecture to the world. The re-presentation of the pavilion and the proposed exhibition will offer lively insights into Australian design, and I encourage all of you who are able to make the pilgrimage to Venice in September to do so, to see how we compare with the rest of the world in terms of modern architecture and design, all on show in the midst of one of the most ancient and exotic of cities.

Concise Financial Report

31 December 2007

The Councillors (Directors) of The Royal Australian Institute of Architects (the parent entity) present their report on the consolidated accounts of the company and its subsidiaries for the year ended 31 December 2007.

This Concise financial report has been prepared in accordance with the Corporations Act 2001, and Accounting Standard AASB 1039: Concise Financial Reports. The financial statements and specific disclosures required by AASB 1039 have been derived from the group's full financial report for the financial year, which is available to all members on the RAIA website. A printed copy will be provided if requested in writing. Other information included in the concise financial report is consistent with the Group's full financial report. The concise financial report is an extract from the full financial report. It does not, and cannot be expected to, provide a full understanding of the financial performance, financial position and financing and investing activities of the Group for the full financial year.

Councillors

The Councillors of the RAIA in office and their particulars for the year ended 31 December 2007 are:

Names	Qualifications	Special responsibilities	Years on Council
A Tzannes FRAIA	B.SC(Arch) B.Arch (Syd) M.S.Arch & U D (Columbia) Director, Alexander Tzannes Associates Pty Ltd Architects Director, Archicentre (ex-officio)	President & Chair	6
H Tanner FRAIA	B.Arch (Syd) Principal, Tanner Architects Director, IBL Ltd (ex-officio)	President Elect & Vice Chair	3
C H Lyon FRAIA	B.Arch (Melb) M.Arch (RMIT) Director, Neupolis Pty Ltd trading as Lyons Director, Architecture Media (ex-officio)	Immediate Past President	6
A Vorrasi FRAIA	B.Arch (Hons) (Adel) Director, Studio Nine	Councillor (Chapter Elected), Honorary Secretary from March 2007	1
Prof I McDougall LFRAIA	B.Arch (RMIT) M.Arch (RMIT) Principal Ashton Raggatt McDougall Pty Ltd	Councillor (Nationally Elected), Honorary Treasurer from March 2007	2
D Dearing FRAIA	B.Arch (Syd) Phd Syd National Manager, Strategic Urban Planning, Development Division, Stockland	Councillor (Chapter Elected)	3
R Connolly FRAIA	B.Arch (WA) Principal MKEA Architects	Councillor (Chapter Elected)	2
K J Thompson RAIA	B.Arch (Hons) (RMIT) M. Arch RMIT Principal, Kerstin Thompson Architects Pty Ltd	Councillor (Nationally Elected)	1
I Mitchell FRAIA	Dip Arch (QIT) Principal, Mitchell Design	Councillor (Chapter Elected)	2
Prof P Goad FRAIA	B.Arch (Hons) Melb Phd (Melb) University of Melbourne	Councillor (Chapter Elected)	2
M Dodson RAIA	B.Arch (Hons) Adel Principal, Daryl Jackson Alastair Swayn Architects	Councillor (Chapter Elected)	2
J W Jones RAIA	GRAD DIP ARCH (TCAE) BA (Environmental Design) M. Arch (RMIT) Director, Heffernan Button Voss Architects	Councillor (Chapter Elected)	1
R D Mollett LFRAIA	Director, Silver Thomas Hanley University of Canberra	Councillor (Chapter Elected)	1
P J Stein	University of Canberra	Councillor, RAIA/SONA – from July 2007	1
R T Nation LFRAIA	M.Arch (Toronto) Dip Arch (HTC) Hon AIA Hon NZIA HIKA Director, Nation Viney Pty Ltd Architects Director, IBL Ltd (ex-officio)	Immediate Past President – term completed May 2007	5
N Mackintosh RAIA	B.Arch (TSIT) BA ENV DES TSIT Principal, JAWSARCHITECTS	Councillor (Chapter Elected) Honorary Treasurer – term completed March 2007	2
C Wigg FRAIA	B.Arch (Adel) M.App.Sc (SAIT) M.R.U.P (USA) GradDipProjMgt. (SAIT) GradCertPSM (Flinders) Principal, Carolyn Wigg Architects	Councillor (Chapter Elected) Honorary Secretary – term completed March 2007	2
I Dewar FRAIA	AAWAIT, B.ED.(Hons) B.A Principal, Ian Dewar & Associates	Councillor (Chapter Elected) – term completed March 2007	2
J Morrin	University of Sydney	Councillor, RAIA/SONA – term completed July 2007	1

Company secretary

Mr R B Barton RAIA, B.Arch (Melb), LLB (Deakin), Director, Archicentre Ltd (ex officio), Director, Archicentre Services Pty Ltd (ex-officio), and staff member was appointed to the position of Company Secretary in 27 August 2001.

Councillors' meetings

The number of Councillors' meetings (including the meetings of committees of Councillors) and number of meetings attended by each of the Councillors of the Company during the financial year are:

Names	Executive Committee		Board		Audit Committee		Finance Committee	
	A	B	A	B	A	B	A	B
C H Lyon FRAIA	9	10	3	3	-	-	-	-
A Tzannes FRAIA	10	10	3	3	2	2	3	3
H Tanner FRAIA	6	7	3	3	2	2	3	3
A Vorassi FRAIA	9	9	3	3	-	-	-	-
Prof I McDougall LFRAIA	7	9	3	3	-	-	3	3
RT Nation FRAIA	3	3	1	1	-	-	-	-
R Mollett FRAIA	-	-	3	3	-	-	-	-
J Jones RAIA	-	-	3	3	-	-	-	-
D Dearing FRAIA	-	-	3	3	-	-	-	-
N Mackintosh RAIA	1	1	1	1	2	2	-	-
C Wigg FRAIA	1	1	0	1	-	-	-	-
K Thompson RAIA	-	-	3	3	-	-	-	-
M Dodson RAIA	-	-	3	3	-	-	-	-
P Stein	-	-	2	2	-	-	-	-
J Morrin	-	-	1	1	-	-	-	-
I Mitchell FRAIA	-	-	3	3	-	-	-	-
R Connolly FRAIA	-	-	3	3	-	-	-	-
Prof P Goad RAIA	-	-	3	3	-	-	-	-

A - Number of meetings attended.

B - Number of meetings held during the time the Councillor held office during the year.

Principal activities

The principal activity of the RAIA and its controlled entities during the financial year was to operate as a professional association of architects and to seek to advance the professional status of architects and architecture. The principal activity of RAIA's wholly owned subsidiary, IBL Limited, is to act as an insurance broker, risk manager, underwriting agent, claims manager and portfolio manager for professionals. The principal activity of RAIA's wholly owned subsidiary, Archicentre Limited, is to provide a range of public advisory services for home owners including pre purchase, renovation, new home and problem solving reports.

Results

The net profit of the consolidated entity for the year after income tax expense was \$1,275,486 (2006: Net profit \$2,260,255).

Concise Financial Report

31 December 2007

Review of operations

Comments on the operations and the results of those operations are set out below:

During the year the consolidated entity continued their traditional operations including providing services and advice to members, representing members and the profession to various levels of government, providing insurance services to members' firms, providing inspections to the public carried out by members, providing educational and professional development for members and advancing architecture.

Significant changes in the state of affairs

During the year there were no significant changes in the state of affairs of the consolidated entity other than referred to in the reports, accounts, or notes thereto.

Matters subsequent to reporting date

There are no matters or circumstances that have arisen since the end of the financial year, to the date of this report other than referred to in the report, accounts or notes thereto, that has significantly affected, or may significantly affect the operations of the consolidated entity in financial years subsequent to this financial year.

Dividends

The Royal Australian Institute of Architects is a company limited by guarantee and accordingly no shares have been issued and no dividends have been recommended or paid. No debentures have been issued.

Share options

No options over unissued shares were granted by any of the subsidiaries during the financial year and no options have been granted in the period between the end of the financial year and the date of this report.

Likely developments

There are no likely developments, other than those referred to in the reports, accounts or notes thereto which were not finalised at the date of this report that are likely to affect the operations of the consolidated entity.

Insurance of officers

During the financial year, the RAIA paid a premium in respect of a contract insuring current Councillors and officers of the Institute against certain liabilities.

The Councillors have not included details of the nature of the liabilities covered or the amount of the premium paid in respect of the Directors and Officers Liability Insurance contract as such disclosure is prohibited under the terms of the contract.

The insurance policies outlined above do not contain details of the premium paid in respect of individual Councillors and officers of the Institute.

Lead auditor's independence declaration

The lead auditor's independence declaration is set out on page 19 and forms part of the National Councillor's report for the 31 December 2007 financial year.

Signed in accordance with a resolution of the Council.

On behalf of the Councillors.



A Tzannes FRAIA
President / Director



H Tanner FRAIA
President Elect / Director

Canberra ACT
Dated: 11 April 2008

Income statement – Consolidated entity

For the year ended 31 December 2007

	2007 Revenue \$	2007 Expenses \$	2007 Net Revenue /Expenses \$	2006 Revenue \$	2006 Expenses \$	2006 Net Revenue /Expenses \$
Promotion & Advocacy						
Government relations and submissions	21,387	460,092	(438,705)	21,947	448,001	(426,054)
International relations	-	71,594	(71,594)	10,231	124,351	(114,120)
Engagement with external committees	-	70,184	(70,184)	-	66,421	(66,421)
Promotion of architecture and the RAI A	441,964	1,064,781	(622,817)	324,764	1,035,493	(710,729)
	463,351	1,666,651	(1,203,300)	356,942	1,674,266	(1,317,324)
Building Member Capability						
Provision of education products & courses	740,305	838,470	(98,165)	709,879	868,217	(158,338)
Technical publications, contracts & subscriptions	1,777,876	1,324,464	453,412	1,614,847	1,228,243	386,604
National Conference	750,852	771,572	(20,720)	577,257	644,927	(67,670)
Education standards & accreditation	30,212	180,700	(150,488)	21,600	203,573	(181,973)
Architext Bookshops	791,777	840,706	(48,929)	849,788	820,851	28,937
	4,091,022	3,955,912	135,110	3,773,371	3,765,811	7,560
Recognition & Support						
National awards program	1,485,308	1,803,123	(317,815)	1,500,991	1,770,494	(269,503)
Other prizes & competitions	221,592	260,667	(39,075)	192,270	237,522	(45,252)
Architecture Referral Service (Archicentre)	9,934,755	9,292,511	642,244	9,064,857	8,893,370	171,487
Provision of insurance & risk management services	7,711,226	4,658,700	3,052,526	6,792,334	4,657,914	2,134,420
	19,352,881	16,015,001	3,337,880	17,550,452	15,559,300	1,991,152
Growing & Broadening the Membership						
Membership administration & Networking events	64,964	768,508	(703,544)	108,419	662,552	(554,133)
Member benefits	66,302	100,939	(34,637)	76,722	97,488	(20,766)
Marketing Promotion & Research	21,267	285,914	(264,647)	51,133	293,656	(242,523)
	152,533	1,155,361	(1,002,828)	236,274	1,053,696	(817,422)
Governance and Management						
National and Chapter Councils	-	548,720	(548,720)	-	554,761	(554,761)
Administration	939,430	4,252,022	(3,312,592)	808,137	4,114,803	(3,306,666)
Finance costs	-	214,574	(214,574)	-	292,564	(292,564)
	939,430	5,015,316	(4,075,886)	808,137	4,962,128	(4,153,991)
Member Fees, Interest, Dividends, Other Revenue						
Membership subscriptions	4,056,844	-	4,056,844	3,729,801	-	3,729,801
Investment Income	166,229	-	166,229	149,581	-	149,581
Fair value adjustments to Investment Properties	-	-	-	2,407,905	-	2,407,905
	4,223,073	-	4,223,073	6,287,287	-	6,287,287
Total Revenue and Expenses						
	29,222,290	27,808,241	1,414,049	29,012,463	27,015,201	1,997,262
Shares of net profits of associates and joint venture partnership accounted for using the equity method			307,631			283,491
Profit before income tax			1,721,680			2,280,753
Income tax expense			(446,194)			(20,498)
Profit after income tax			1,275,486			2,260,255

The above income statement should be read in conjunction with the notes.

The Group's consolidated revenue for the 2007 financial year increased marginally to \$29,222,290 (2006: \$29,012,463). The 2006 result included a fair value adjustment to investment properties which had a significant effect, thereby reducing the apparent improvement in 2007. Without this effect, the increase from 2006 would be 9.84%.

The real revenue increase reflects strong growth by the Institute and its wholly owned subsidiaries with each entity substantially contributing to the improvement in dollar terms.

Income statement – Parent

For the year ended 31 December 2007

	2007 Revenue \$	2007 Expenses \$	2007 Net Revenue /Expenses \$	2006 Revenue \$	2006 Expenses \$	2006 Net Revenue /Expenses \$
Promotion & Advocacy						
Government relations and submissions	21,387	460,092	(438,705)	21,947	448,001	(426,054)
International relations	-	71,594	(71,594)	10,231	124,351	(114,120)
Engagement with external committees	-	70,184	(70,184)	-	66,421	(66,421)
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Architext Bookshops	791,777	840,706	(48,929)	849,788	820,851	28,937
	4,091,022	3,955,912	135,110	3,773,371	3,765,811	7,560
Recognition & Support						
National awards program	1,485,308	1,803,123	(317,815)	1,500,991	1,770,494	(269,503)
Other prizes & competitions	221,592	260,667	(39,075)	192,270	237,522	(45,252)
	1,706,900	2,063,790	(356,890)	1,693,261	2,008,016	(314,755)
Growing & Broadening the Membership						
Membership administration & Networking events	64,964	768,508	(703,544)	108,419	662,552	(554,133)
Member benefits	66,302	100,939	(34,637)	76,722	97,488	(20,766)
Marketing Promotion & Research	21,267	285,914	(264,647)	51,133	293,656	(242,523)
	152,533	1,155,361	(1,002,828)	236,274	1,053,696	(817,422)
Governance and Management						
National and Chapter Councils	-	548,720	(548,720)	-	554,761	(554,761)
Administration	1,032,256	4,397,453	(3,365,197)	958,128	4,114,803	(3,156,675)
Finance costs	-	261,322	(261,322)	-	306,516	(306,516)
	1,032,256	5,207,495	(4,175,239)	958,128	4,976,080	(4,017,952)
Member Fees, Interest, Dividends, Other Revenue						
Membership subscriptions	4,056,844	-	4,056,844	3,729,801	-	3,729,801
Investment Income	1,721,229	-	1,721,229	1,129,581	-	1,129,581
Fair value adjustments to Investment Properties	-	-	-	2,407,905	-	2,407,905
	5,778,073	-	5,778,073	7,267,287	-	7,267,287
Total Revenue and Expenses						
	13,224,135	14,049,209	(825,074)	14,285,263	13,477,869	807,394
Shares of net profits of associates and joint venture partnership accounted for using the equity method			-			-
Profit before income tax			(825,074)			807,394
Income tax benefit			692,628			618,958
Profit after income tax			(132,446)			1,426,352

The above income statement should be read in conjunction with the notes.

The Institute's revenue for the 2007 financial year decreased to \$13,224,135 (2006: \$14,285,263). The 2006 result included a fair value adjustment to investment properties which had a significant effect, thereby reducing the apparent improvement in 2007. Without this effect, the 2007 result would be an increase from 2006 of 11.34%.

The revenue increase reflects strong growth in the Institute's investments with dividend income growing by 52.38%. Another significant effect during the year was the growth in conference income due to greater attendances and an increase in the number of events.

Whilst the Continuing Education Program continues to gain momentum, it is still being supported by seed funding from retained earnings, however the support for 2007 was less than anticipated in the business plan.

Balance Sheets

For the year ended 31 December 2007

	Consolidated		Parent	
	2007 \$	2006 \$	2007 \$	2006 \$
ASSETS				
Current assets				
Cash and cash equivalents	15,660,668	9,059,821	659,716	(249,085)
Trade and other receivables	3,001,389	3,200,472	3,153,756	1,391,680
Inventories	382,450	378,605	382,450	378,605
Financial assets held for trading	127,886	95,940	-	-
Current Tax Receivables	-	764,373	-	764,373
Other financial assets	396,306	327,373	279,463	185,142
Total current assets	19,568,699	13,826,584	4,475,385	2,470,715
Non-current assets				
Property, plant and equipment	20,826,871	15,496,011	20,054,011	14,673,473
Investments in Associates accounted for using the equity method	1,411,827	1,229,196	-	-
Deferred Tax Assets	616,905	408,836	140,906	-
Investment properties	1,400,000	4,857,905	-	3,457,905
Other financial assets	926,693	1,361,643	828,389	828,291
Total non-current assets	25,182,296	23,353,591	21,023,306	18,959,669
Total assets	44,750,995	37,180,175	25,498,691	21,430,384
LIABILITIES				
Current liabilities				
Interest bearing liabilities	1,834,366	1,834,623	1,800,000	3,300,000
Provisions	1,577,042	1,297,488	544,052	463,741
Current tax liabilities	456,573	-	456,373	-
Trade and other payables	9,473,078	9,026,394	1,992,089	1,446,960
Total current liabilities	13,341,059	12,158,505	4,792,714	5,210,701
Non-current liabilities				
Interest bearing liabilities	39,146	74,064	-	-
Deferred income tax liabilities	2,631,938	1,643,493	2,494,868	1,379,420
Provisions	317,486	243,806	89,057	87,953
Other non-current liabilities	887,703	-	-	-
Total non-current liabilities	3,876,273	1,961,363	2,583,925	1,467,374
Total liabilities	17,217,332	14,119,868	7,376,639	6,678,074
Net assets	27,533,663	23,060,307	18,122,052	14,752,310
EQUITY				
Share Capital				
Reserves	8,793,352	5,595,482	8,284,714	4,782,526
Retained profits	18,740,311	17,464,825	9,837,338	9,969,784
Total equity	27,533,663	23,060,307	18,122,052	14,752,310

The above balance sheet should be read in conjunction with the accompanying notes.

The Institute continues to have a strong balance sheet underpinned by real property. During the year the Institute sought professional advice to revalue its properties with a result that the recorded value increased by \$4.6m. The net impact on the balance sheet was reduced to \$3.5m due to providing for tax on the unrealised profit on these properties.

In addition, the balance sheet was affected during the year by events such as the sale of a surplus investment property and strong profit results by subsidiaries providing a large boost to the overall cash position, and an increase in unearned revenues in the subsidiaries resulting in an increase in other liabilities. The strong results of the subsidiaries has also resulted in a tax liability for the year compared to a tax receivable in 2006.

Statements of Changes in Equity

For the year ended 31 December 2007

	Consolidated		Parent	
	2007 \$	2006 \$	2007 \$	2006 \$
Total equity at the beginning of the financial year	23,060,307	20,495,734	14,752,310	13,325,958
Revaluation on land and buildings (net of tax)	3,502,188	-	3,502,188	-
Gain / (loss) on available for sale investments (net of tax)	(304,318)	304,318	-	-
Net income recognised directly in equity	3,197,870	304,318	3,502,188	-
Profit / (loss) for the year	1,275,486	2,260,255	(132,446)	1,426,352
Total recognised income and expense for the year	4,473,356	2,564,573	3,369,742	1,426,352
Total equity at the end of the financial year	27,533,663	23,060,307	18,122,052	14,752,310

The above statements of changes in equity should be read in conjunction with the accompanying notes.

During the year the Institute sought professional advice to revalue its properties with a result that the recorded value increased by \$4.6m. The net impact on the balance sheet was reduced to \$3.5m due to providing for tax on the unrealised profit on these properties. As these properties are held for use by the Institute and not available for sale, the entire balance sheet effect has been taken directly to equity.

Prima Facie profitability for the year reduced, however as discussed on the Income Statements, the results for 2006 were heavily influenced by a fair value adjustment to investment properties. During 2007, the subsidiaries continued to display strong profitability, and the Institute showed an improvement in real results compared to 2006.

Statements of Cash Flows

For the year ended 31 December 2007

	Consolidated		Parent	
	2007 \$	2006 \$	2007 \$	2006 \$
Cash flows from operating activities				
Receipts from customers and members (inclusive of goods and services tax)	31,023,160	26,624,159	13,660,438	10,832,314
Payments to suppliers and employees (inclusive of goods and services tax)	(28,163,717)	(26,388,111)	(14,412,841)	(12,564,061)
Cash generated from operations	2,859,443	236,048	(752,403)	(1,731,747)
Dividends received	117,136	108,187	980,000	1,100,000
Royalties	-	-	66,000	60,000
Interest received	814,986	523,935	52,111	38,445
Borrowing costs	(94,059)	161,135	(140,807)	175,086
Consideration for tax losses transferred	-	-	-	-
Income taxes paid	-	(294,831)	-	-
Net cash inflow from operating activities	3,697,506	734,474	204,901	(358,216)
Cash flows from investing activities				
Payments for property, plant and equipment	(1,596,821)	(2,150,698)	(1,306,002)	(1,915,926)
Payments for investments	(50)	-	(98)	-
Proceeds from sale of property, plant and equipment	734,377	19,604	-	-
Proceeds from sale of investment property	3,510,000	-	3,510,000	-
Proceeds from sale of financial assets	4,608	-	-	-
Payments for acquisition of financial assets	(21,920)	-	-	-
Proceeds/investments in/from maturity of bank bills	-	2,000,000	-	-
Net cash (outflow) from investing activities	2,630,194	(131,094)	2,203,900	(1,915,926)
Cash flows from financing activities				
Proceeds from borrowings	-	999,070	-	999,070
Repayment of hire purchase liabilities	-	-	-	-
Loans from related parties	-	-	(1,500,000)	1,500,000
Dividends paid	-	-	-	-
Repayment of borrowings	(86,160)	(1,562,773)	-	-
Net cash inflow (outflow) from financing activities	(86,160)	(563,703)	(1,500,000)	2,499,070
Net increase (decrease) in cash and cash equivalents	6,241,540	39,677	908,801	224,928
Cash and cash equivalents at 1 January	5,283,104	5,243,427	(249,085)	(474,013)
Cash and cash equivalents at 31 December	11,524,644	5,283,104	659,716	(249,085)

The above cash flow statements should be read in conjunction with the accompanying notes.

Cash and cash equivalents of the Group exclude cash balances held in trust in broking accounts on behalf of clients totalling \$4,136,024 (2006: \$3,776,717). Cashflow was heavily influenced during the year by the sale of the surplus investment property.

During the year the sale of a surplus investment property provided a large boost to the overall cash position with the sale proceeds amounting to \$3.86m. In addition, strong performances by all members of the group has helped improve the cash positions compared to 2006.

Notes

Accompanying notes for the year ended 31 December 2007

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of preparation

The consolidated financial statements have been prepared on the historical cost basis except for the following:

- investment properties have been measured at fair value.
- land and buildings have been measured at fair value.
- financial instruments at fair value through profit or loss are measured at fair value.
- assets classified as available for sale have been measured at fair value.

A full description of the accounting policies adopted by the Group may be found in the Group's full financial report, which is available to all members on the RAlA website. A printed copy will be provided if requested in writing. These accounting policies have been consistently applied by each entity in the Group and, except where there is a change in accounting policy, are consistent with those of the previous year.

(b) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an on going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation of uncertainty and critical judgements in applying accounting policies that have the most effect on the amount recognised in the financial statements are described in the following areas:

- Note 10 - valuation of investment property
- Note 12 - valuation of land and buildings
- Note 13 - utilisation of tax losses
- Note 16 - provisions

(c) Functional and presentation currency

These consolidated financial statements are presented in Australian Dollars, which is the Company's functional currency and the functional currency of the majority of the Group.

NOTE 2 - REVENUE

	Consolidated		Parent	
	2007 \$	2006 \$	2007 \$	2006 \$
Profit before income tax includes the following revenues whose disclosure is relevant in explaining the performance of the entity:				
Revenue from operating activities				
Revenue from services	24,262,010	22,477,329	8,235,680	7,694,264
Revenue from sale of goods	2,569,653	2,464,635	2,569,653	2,464,635
Rental revenue from investment property	93,157	100,886	6,429	27,171
Interest income	730,767	523,178	51,328	37,688
Royalties income	-	-	60,000	60,000
Dividend income	119,942	160,080	1,557,806	1,031,893
Fair value adjustments to investments	-	2,407,905	-	2,407,905
Other revenue	1,446,761	878,450	743,239	561,707
Total revenue	29,222,290	29,012,463	13,224,135	14,285,263

Directors' Declaration

In the opinion of the Councillors of the Royal Australian Institute of Architects ("RAIA") the accompanying concise financial report of the Group comprising the RAIA and its controlled entities for the year ended 31 December 2007, set out in pages 8 to 16:

(a) has been derived from and is consistent with the full financial report for the financial year; and

(b) complies with Australian Accounting Standard AASB1039 "Concise Financial Report".

This declaration is made in accordance with a resolution of the Councillors.

On behalf of the Council



A Tzannes FRAIA
President / Director



H Tanner FRAIA
President Elect / Director

Canberra ACT
Dated: 11 April 2008

Auditor's Letter



Independent auditor's report to the members of Royal Australian Institute of Architects

The accompanying concise financial report of the Royal Australian Institute of Architects and its controlled entities comprises the balance sheet as at 31 December 2007, the income statement, statement of changes in equity and cash flow statement for the year then ended and related notes 1 and 2, derived from the audited financial report of Royal Australian Institute of Architects for the year ended 31 December 2007. The concise financial report does not contain all the disclosures required by Australian Accounting Standards.

Directors' responsibility for the concise financial report

The directors of the Royal Australian Institute of Architects are responsible for the preparation and presentation of the concise financial report in accordance with Australian Accounting Standard AASB 1039 *Concise Financial Reports* and the *Corporations Act 2001*. This responsibility includes establishing and maintaining internal control relevant to the preparation of the concise financial report; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an opinion on the concise financial report based on our audit procedures. We have conducted an independent audit in accordance with Australian Auditing Standards, of the financial report of Royal Australian Institute of Architects for the year ended 31 December 2007. Our audit report on the financial report for the year was signed on 11 April 2008 and was not subject to any modification. The Australian Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report for the year is free of material misstatement.

Our procedures in respect of the concise financial report include testing that the information in the concise financial report is derived from, and is consistent with, the financial report for the year, and examination on a test basis, of evidence supporting the amounts, discussion and analysis and other disclosures which were not directly derived from the financial report for the year. These procedures have been undertaken to form an opinion whether, in all material respects, the concise financial report complies with Australian Accounting Standard AASB 1039 *Concise Financial Reports* and whether the discussion and analysis complies with the requirements laid down in Australian Accounting Standard AASB 1039 *Concise Financial Reports*.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Auditor's opinion

In our opinion the concise financial report, including the discussion and analysis, of Royal Australian Institute of Architects and its controlled entities for the year ended 31 December 2007 complies with Australian Accounting Standard AASB 1039 *Concise Financial Reports*.

KPMG

KPMG

A handwritten signature in black ink, appearing to read 'Don Cross'.

Don Cross

Partner

Canberra

11 April 2008

Auditor's Statement of Independence



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of Royal Australian Institute of Architects

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 31 December 2007 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit

A handwritten version of the KPMG logo in black ink.

KPMG

A handwritten signature in black ink, appearing to read 'Don Cross'.

Don Cross
Partner

Canberra

)| April 2008

Thank you

National Council

Alec Tzannes FRAIA – President
Ross Connolly FRAIA
Deborah Dearing FRAIA
Melinda Dodson RAIA
Phillip Goad RAIA
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Peter Skinner FRAIA
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Peter Scott RAIA
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Vanessa Bird RAIA
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Albert Mo RAIA
Robert Puksand RAIA
Robert Stent FRAIA
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Dick Donaldson RAIA
Paul Edwards RAIA
Lucy Fuchsbichler (SONA)
Ralph Hoare RAIA
David Karotkin RAIA
Gerard Siero RAIA

National Practice Committee

Tony Kemeny FRAIA (NSW) – Chair
Geoffrey Driscoll RAIA (ACT)
Paul Griffin (WA)
Tim Horton RAIA (SA)
Steven Huntingford FRAIA (NT) – Deputy Chair
Bruce Medek FRAIA (QLD)
Jennifer Nicholls RAIA (public sector)
Alan Synman FRAIA (ACAA)
Paul Viney RAIA (VIC)
Kees Wegman FRAIA (TAS)
Chris Williams FRAIA (WA)

National Committee for CPD

Michael Neustein FRAIA – Chair
Yvette Breytenbach RAIA (TAS)
David Flannery FRAIA (ACT)
Steve Kennedy FRAIA (NSW)
Kim Irons RAIA (VIC) – from October
Damian Madigan RAIA (SA)
Rod Mollett LFRAIA (National Councillor)
Clare Newton FRAIA (VIC) – until September
Allan Rielly RAIA (QLD)
Paul Rossen FRAIA (WA)
Simon Scally RAIA (NT)

National Education Committee

Richard Blythe RAIA (TAS) – Chair
Paul Berkemeier FRAIA (NSW)
David Bridgman RAIA (NT)
Ian Dewar FRAIA (WA)
Eugenie Keefer Bell RAIA (ACT) – Deputy Chair
Joshua Morrin (SONA)
John Schenk LFRAIA (SA)
Leigh Shutter RAIA (QLD)
Des Smith RAIA (VIC) – Deputy Chair
Kerstin Thompson RAIA (National Councillor)

National Heritage Committee

Louise Cox AM LFRAIA – Chair
Ron Edgar FRAIA (NSW)
Ian Hocking FRAIA (WA)
Paul Johnston RAIA (TAS)
Peter Johnson RAIA (VIC)
Eric Martin FRAIA (ACT)
Michael Queale RAIA (SA)
Robert Riddel FRAIA (QLD)
Graeme Trickett FRAIA (ACT)
Geoffrey Wells RAIA (NT)

National Sustainability Committee

Tone Wheeler RAIA (NSW) – Chair
Ric Butt LFRAIA (ACT)
Roger Fay FRAIA (TAS)
Peter Jones RAIA (WA)
Brendan Meney RAIA (NT)
Natasha Palich (VIC)
Richard Sale RAIA (QLD)
Patrick Stein (SONA)
Terry Williamson RAIA (SA)

The National Environment Committee's membership changed in July/August 2007.

In November, the committee changed its name to the National Sustainability Committee.

From August, the committee's membership was:

Natasha Palich (VIC) – Chair
Ric Butt LFRAIA (ACT)
Scott Colgate (Graduate)
Guy Hanson (SONA)
Elizabeth Karol RAIA (WA)
Brendan Meney RAIA (NT)
Peter Scott RAIA (TAS)
Anne Warren RAIA (NSW)
Marci Webster-Manninson RAIA (QLD)
Tone Wheeler RAIA (co-opted)

International Area Committee

David Clarke RAIA – Chair
Bill Crouch FRAIA
John Koh FRAIA
Ben Mak
Bob Nation LFRAIA – Special Advisor
Fiona Nixon RAIA – Deputy Chair
Colin Stagg FRAIA
John Stenton
Kyran Sze RAIA
Anne Warr RAIA

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The RAIA welcomes the collaborative support of our Corporate Partners. Their investment provides valued programs to the architectural profession – programs which arouse interest from the general public, inspire the next

generation of architects, deliver diverse continuing education opportunities and engage audiences in unique and innovative ways.

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Major corporate partner



Supporting corporate partners



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 Services and Indigenous Affairs
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 Department of Justice (TAS)
 Department of Planning &
 Infrastructure (NT)
 Department of Public Works (QLD)
 Department of Sustainability and
 Environment (VIC)
 Desert Knowledge Cooperative
 Research Centre
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 National Gallery of Australia
 NATSPEC
 New South Wales Government
 Architect's Office
 Northern Territory Government
 Office of the Victorian
 Government Architect

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 Resene Paints
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 SEMF
 Southern Innovations
 Standards Australia
 Sullivans Cove Water Authority
 Sustainability Victoria
 Tarkett
 Tasmanian Heritage
 Council
 Termimesh
 Territory Housing
 Top End Sounds
 Total Flooring
 University of Canberra
 University of Melbourne
 VicUrban

Locations

National Office

Level 2, 7 National Circuit
Barton ACT 2600
PO Box 3373
Manuka ACT 2603
T: 02 6121 2000
F: 02 6121 2001
Email: national@raia.com.au

ACT Chapter

2A Mugga Way
Red Hill ACT 2603
PO Box 3199
Manuka ACT 2603
T: 02 6208 2100
F: 02 6208 2106
Email: act@raia.com.au

NSW Chapter

'Tusculum', 3 Manning Street
Potts Point NSW 2011
T: 02 9246 4055
F: 02 9246 4030
Email: nsw@raia.com.au

NT Chapter

1st Floor, 1 Shepherd Street
Darwin NT 0800
PO Box 1017
Darwin NT 0800
T: 08 8936 1820
F: 08 8936 1839
Email: nt@raia.com.au

QLD Chapter

Level 1, 70 Merivale Street
South Brisbane QLD 4101
PO Box 3275
South Brisbane QLD 4101
T: 07 3109 7320
F: 07 3109 7333
Email: qld@raia.com.au

SA Chapter

100 Flinders Street
Adelaide SA 5000
PO Box 3420
Rundle Mall
Adelaide SA 5000
T: 08 8402 5900
F: 08 8402 5999
Email: sa@raia.com.au

TAS Chapter

1/19a Hunter Street
Hobart TAS 7000
GPO Box 1139
Hobart TAS 7001
T: 03 6214 1500
F: 03 6214 1519
Email: tas@raia.com.au

VIC Chapter

1st Floor, 41 Exhibition Street
Melbourne VIC 3000
PO Box 18025
Collins Street East
Melbourne VIC 3008
T: 03 8620 3866
F: 03 8620 3886
Email: vic@raia.com.au

WA Chapter

33 Broadway
Nedlands WA 6009
T: 08 9287 9900
F: 08 9287 9909
Email: wa@raia.com.au

Knowledge Services (and RAIA National – Melbourne)

Levels 2-3, 41 Exhibition Street
Melbourne VIC 3000
T: 03 8620 3877
F: 03 8620 3864
Email: knowledge@raia.com.au

Architecture Media Pty Ltd

Level 3, 4 Princess Street
Port Melbourne VIC 3207
T: 03 9646 4760
F: 03 9646 4918
Email: publisher@archmedia.com.au

Architext Sydney

'Tusculum', 3 Manning Street
Potts Point NSW 2011
T: 02 9356 2022
F: 02 9368 1570
Email: sydney@architext.com.au

Architext Melbourne

Ground Floor
41 Exhibition Street
Melbourne VIC 3000
T: 03 8620 3814
F: 03 8620 3894
Email: architext@raia.com.au

Archicentre Ltd

Head Office
530 Glenferrie Road
Hawthorn VIC 3122
T: 03 9819 4577
F: 03 9819 5413
Email: info@archicentre.com.au

IBL Limited

(Trading as RAIA
Professional Risk Services)
Head Office
Level 1, 236 Balaclava Road
Caulfield North VIC 3161
PO Box 2257
Caulfield Junction VIC 3161
T: 03 8508 5400
F: 03 9500 2274
Email: enquiries@raiains.com.au

Visit the RAIA online at
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